

## BUSINESS DEVELOPMENT INTERN ROLE

At Sage Corps, we work with students to find the right role based on their experience, skills, and qualifications. This intern role description will give you an idea of the type of responsibilities that will be assigned to you during the course of your program. The descriptions above are based on a previous startup role we've offered. However, please note that this internship will vary depending on the startup partners and available roles for that term.

### About the Startup:

You will be joining a startup dedicated to addressing the main challenges in scaling education and developing technology that is accessible to everyone to fulfill its mission: to reduce access barriers to high-quality education. By using the platform, you can easily add hands-on sessions to learning experiences, automate doubt resolution, and optimize courses using high-quality data—allowing you to help bring the best learning experience within everyone's reach.

### Internship Overview:

As a Business Development Intern, you will work closely with the business development team and gain hands-on experience in various aspects of the role. You will play a pivotal role in helping identify and capitalize on new business opportunities while contributing to the overall success of the organization.

### Responsibilities:

- Conduct market research to identify potential business leads and opportunities
- Assist in creating and maintaining a database of potential clients and partners
- Support the development of business proposals, presentations, and marketing materials
- Collaborate with the business development team to identify and pursue growth strategies
- Assist in the preparation of sales reports and analysis
- Participate in meetings and brainstorming sessions to generate innovative ideas for business expansion
- Provide administrative support to the business development team as needed

### Qualifications:

- You are currently enrolled in a college degree program, preferably in Business, Marketing, or a related field
- You have strong communication and interpersonal skills
- You have an analytical mindset and the ability to gather and interpret data
- You are proactive and results-driven with a strong desire to learn
- You have excellent organizational and time management skills
- You are proficient in Microsoft Office Suite (Word, Excel, PowerPoint)